A67251

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October 1981

Manufacturers shipped 20,348 mobile homes to retail sales locations and permanent sites during October 1981. This was a 15% decrease from the 23,822 homes shipped in October 1980.

On a cumulative basis, manufacturers shipped 210,284 homes during the ten month period ended October 31, 1981, compared to 187,445 homes shipped during the same period a year ago, a 12% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006	22,348	+12%	Jan-Aug	142,143	168,729	+19%
September	21,452	21,505	0%	Jan-Sept	163,595	190,234	+16%
October	23,641	20,208	-15%	Jan-Oct	187,236	210,442	+12%
November	17,806			Jan-Nov	205,042		
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003	21,754	+28%	Jan-July	122,245	146,437	+20%
August	20,081	22,235	+11%	Jan-Aug	142,326	168,672	+19%
September	21,297	21,264	0%	Jan-Sept	163,623	189,936	+16%
October	23,822	20,348	-15%	Jan-Oct	187,445	210,284	+12%
November	17,792			Jan-Nov	205,237		
December	15,854			Jan-Dec	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%	4.2%	September	661	905
October	2.0%	3.8%	October	480	765
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,173	872	-26%	9,112	9,953	+ 9%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,173	872	-26%	9,112	9,953	+ 9%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,015	1,977	-34%	24,400	25,452	+ 4%
Illinois	*	*	*	*	*	*
Indiana	2,356	1,566	-34%	18,626	20,141	+ 8%
Michigan	*	*	*	48	*	*
Ohio	313	93	-70%	2,503	1,654	-34%
Wisconsin	346	318	- 8%	3,223	3,657	+13%
WEST NORTH CENTRAL	1,755	1,624	- 7%	12,601	15,961	+27%
Iowa	*	*	*	*	*	*
Kansas	914	897	- 2%	6,288	8,383	+33%
Minnesota	255	190	-25%	1,886	2,231	+18%
Missouri	194	184	-25%	1,525	1,763	+16%
Nebraska	392	353	-10%	2,902	3,584	+24%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,570	6,052	- 8%	52,435	60,695	+16%
Delaware	0	0	0%	0	0	0%
Florida	2,163	1,703	-21%	17,061	16,770	- 2%
Georgia	2,445	2,400	- 2%	20,352	25,655	+26%
Maryland	*	*	*	*	*	*
North Carolina	1,720	1,727	0%	13,177	16,152	+23%
South Carolina	*	*	*	*	*	*
Virginia	242	222	- 8%	1,845	2,118	+15%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,808	6,473	- 5%	51,737	61,618	+19%
Alabama	1,771	1,498	-15%	13,459	15,746	+17%
Arkansas	347	304	-12%	2,749	2,842	+ 3%
Kentucky	*	*	*	*	*	*
Louisiana	343	317	- 8%	2,622	2,982	+14%
Mississippi	368	333	-10%	2,694	3,158	+17%
Oklahoma	124	118	- 5%	897	900	0%
Tennessee	602	612	+ 2%	4,382	5,835	+33%
Texas	3,253	3,291	+ 1%	24,934	30,155	+21%

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,284	1,104	-14%	10,516	11,905	+13%
Arizona	517	553	+ 7%	3,865	5,294	+37%
Colorado	231	185	-20%	2,027	2,428	+20%
Idaho	536	366	-32%	4,624	4,183	-10%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,460	1,710	-30%	21,807	20,167	- 8%
California	1,309	998	-24%	12,552	11,896	- 5%
Oregon	856	582	-32%	7,361	6,664	- 9%
Washington	295	130	-56%	1,894	1,607	-15%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	576	396	-31%	4,628	4,691	+ 1%
TOTAL PRODUCTION	23,641	20,208	-15%	187,236	210,442	+12%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,358	922	-32%	10,486	11,087	+ 6%
Connecticut	43	20	-53%	265	252	- 5%
Maine	91	49	-46%	745	827	+11%
Massachusetts	71	36	-49%	439	428	- 3%
New Hampshire	79	63	-20%	618	652	+ 6%
New Jersey	91	56	-38%	618	476	-23%
New York	330	246	-25%	2,756	3,149	+14%
Pennsylvania	603	414	-31%	4,622	4,822	+ 4%
Rhode Island	9	10	+11%	52	83	+60%
Vermont	41	28	-32%	371	398	+ 7%

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,209	1,272	-42%	17,574	17,442	- 1%
Illinois	365	249	-32%	2,785	2,868	+ 3%
Indiana	545	274	-50%	3,833	3,821	0%
Michigan	499	283	-43%	3,989	3,995	0%
Ohio	606	304	-50%	5,249	4,598	-12%
Wisconsin	194	162	-16%	1,718	2,160	+26%
WEST NORTH CENTRAL	1,228	948	-23%	9,420	10,685	+13%
Iowa	148	84	-43%	1,061	1,134	+ 7%
Kansas	238	249	+ 5%	1,857	2,445	+32%
Minnesota	134	111	-17%	1,337	1,544	+15%
Missouri	413	228	-45%	2,861	2,811	- 2%
Nebraska	96	81	-16%	789	859	+ 9%
North Dakota	123	122	- 1%	960	1,260	+31%
South Dakota	76	73	- 4%	555	632	+14%
SOUTH ATLANTIC	6,603	5,865	-11%	51,088	58,514	+15%
Delaware	101	92	- 9%	901	1,113	+24%
Florida	2,884	2,164	-25%	22,109	21,779	- 1%
Georgia	898	797	-11%	7,271	9,528	+31%
Maryland	127	122	- 4%	938	1,015	+ 8%
North Carolina	1,237	1,293	+ 5%	9,020	11,838	+31%
South Carolina	592	673	+14%	4,842	6,719	+39%
Virginia	452	496	+10%	3,285	3,935	+20%
West Virginia	312	228	-27%	2,722	2,587	- 5%
SOUTH CENTRAL	7,316	7,083	- 3%	54,063	68,447	+27%
Alabama	507	453	-11%	4,534	4,828	+ 6%
Arkansas	335	159	-53%	2,011	2,171	+ 8%
Kentucky	412	324	-21%	3,216	3,745	+16%
Louisiana	1,324	1,258	- 5%	10,137	13,155	+30%
Mississippi	390	272	-30%	3,323	3,389	+ 2%
Oklahoma	730	1,029	+41%	5,142	8,222	+60%
Tennessee	496	279	-44%	3,458	3,450	0%
Texas	3,122	3,309	+ 6%	22,242	29,487	+33%
MOUNTAIN	2,080	1,750	-16%	15,959	18,693	+17%
Arizona	580	557	- 4%	4,605	5,505	+20%
Colorado	315	278	-12%	2,406	2,978	+24%
Idaho	162	76	-53%	1,406	1,388	- 1%
Montana	147	102	-31%	1,213	1,255	+ 3%
Nevada	192	102	-47%	1,426	1,649	+16%
New Mexico	305	330	+ 8%	2,139	2,961	+38%
Utah	143	158	+10%	977	1,179	+21%
Wyoming	236	147	+38%	1,787	1,778	- 1%
PACIFIC	2,350	1,509	-36%	21,016	18,547	-12%
California	1,116	843	-24%	10,918	10,153	- 7%
Oregon	383	211	-45%	3,686	2,862	-22%
Washington	851	455	-47%	6,412	5,532	-14%

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	17	46	NM	98	187	+91%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	3	NM
CUMULATIVE BEGINNING INVENTORY	661	905		7,706	6,631	
GOVT. & EXPORT	0	48		35	48	
TOTAL SHIPMENTS	23,822	20,348	-15%	187,445	210,284	+12%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	9,951 90%	1,136 10%	11,087 100%	8,860 89%	1,093 11%	9,953 100%
Connecticut	241	11	252	0	0	0
Maine	818	9	827	*	*	*
Massachusetts	355	73	428	0	0	0
New Hampshire	595	57	652	*	*	*
New Jersey	358	118	476	0	0	0
New York	2,758	391	3,149	*	*	*
Pennsylvania	4,363	459	4,822	8,860	1,093	9,953
Rhode Island	77	6	83	0	0	0
Vermont	386	12	398	*	*	*
EAST NORTH CENTRAL	15,233 87%	2,209 13%	17,442 100%	22,741 89%	2,711 11%	25,452 100%
Illinois	2,419	449	2,868	*	*	*
Indiana	3,392	429	3,821	17,806	2,335	20,141
Michigan	3,365	630	3,995	*	*	*
Ohio	3,990	608	4,598	1,445	209	1,654
Wisconsin	2,067	93	2,160	3,490	167	3,6

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,090 86%	1,595 15%	10,685 100%	13,881 87%	2,080 13%	15,961 100%
Iowa	984	150	1,134	*	*	*
Kansas	2,075	370	2,445	7,807	576	8,383
Minnesota	1,365	179	1,544	1,836	395	2,231
Missouri	2,373	438	2,811	1,293	470	1,763
Nebraska	683	176	859	2,945	639	3,584
North Dakota	1,080	180	1,260	0	0	0
South Dakota	530	102	632	*	*	*
SOUTH ATLANTIC	40,371 69%	18,143 31%	58,514 100%	41,757 69%	18,938 31%	60,695 100%
Delaware	973	140	1,113	0	0	
Florida	10,972	10,807	21,779	7,344	9,426	16,770
Georgia	6,692	2,836	9,528	18,743	6,912	25,655
Maryland	853	162	1,015	*	*	*
North Carolina	10,023	1,815	11,838	13,765	2,387	16,152
South Carolina	5,162	1,557	6,719	*	*	*
Virginia	3,422	513	3,935	1,905	213	2,118
West Virginia	2,274	313	2,587	0	0	0
SOUTH CENTRAL	60,856 89%	7,591 11%	68,447 100%	54,519 88%	7,099 12%	61,618 100%
Alabama	4,094	734	4,828	14,524	1,222	15,746
Arkansas	1,890	281	2,171	2,461	381	2,842
Kentucky	3,297	448	3,745	*	*	*
Louisiana	12,432	723	13,155	2,760	222	2,982
Mississippi	3,032	357	3,389	2,904	254	3,158
Oklahoma	7,557	665	8,222	841	59	900
Tennessee	2,969	481	3,450	5,057	778	5,835
Texas	25,585	3,902	29,487	25,972	4,183	30,155
MOUNTAIN	12,751 68%	5,942 32%	18,693 100%	7,772 65%	4,133 35%	11,905 100%
Arizona	3,411	2,094	5,505	3,423	1,871	5,294
Colorado	2,218	760	2,978	1,674	754	2,428
Idaho	860	528	1,388	2,675	1,508	4,183
Montana	1,034	221	1,255	*	*	*
Nevada	655	994	1,649	0	0	0
New Mexico	2,328	633	2,961	0	0	0
Utah	803	376	1,179	*	*	*
Wyoming	1,442	336	1,778	0	0	0
PACIFIC	6,033 33%	12,514 67%	18,547 100%	6,395 32%	13,772 68%	20,167 100%
California	2,523	7,630	10,153	2,929	8,967	11,896
Oregon	1,057	1,805	2,862	2,825	3,839	6,664
Washington	2,453	3,079	5,532	641	966	1,607

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	135	52	187	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	2	1	3	0	0	0
SUB-TOTAL U.S.	154,422 76%	49,183 24%	203,605 100%	155,925 76%	49,826 24%	205,751 100%
GOVT. & EXPORT	48	0	48			
CUMULATIVE BEGINNING INVENTORY	5,424	1,207	6,631			
OTHER (CANADA)				0	0	0
STATES WITH*				4,102	589	4,691
TOTAL	159,894 76%	50,390 24%	210,284 100%	160,027 76%	50,415 24%	210,442 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
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October 1981

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